



EXECUTIVE EDUCATION

Scheduled Programmes

June – July 2020

The **Professional Services Unit** (PSU) of the **Mona School of Business and Management** (MSBM) is a Management Consulting and Executive Education Firm in Jamaica and the Caribbean focused on Business, Public Sector and Non-Government Organisations. Established in 2009, the main strategic objective of the PSU is to profitably diversify and grow the MSBM's revenue stream.

The PSU has leveraged a number of unique value propositions to successfully launch and enhance its competitive market positioning. These include:

- Application of **scholarly research** to consulting assignments and course development
- A distinguished **business-restructuring model** used globally and endorsed internationally by the Turnaround Management Association and the Institute of Industrial Engineers
- Comprehensive **proprietary databases** for management education and consulting
- Leadership in the provision of **project management education**

The PSU is organised in the following areas: -

- Executive Education (Scheduled Programmes and Customised Training)
- Management Consulting
- Short-term Contract Research

The Project Management Institute (PMI) has named MSBM a Registered Education Provider (R.E.P.). The R.E.P. designation validates that an organization meets or exceeds PMI's rigorous quality standards and can deliver world class, effective project management training and education.

To register or for further information, contact the Professional Services Unit: 876 977-6035 / 876 977-7174 / 876 977-6976
Annabelle Graham - Ext. 383, annabelle.graham02@uwimona.edu.jm | Ingrid Bennett - Ext. 239, ingrid.bennett02@uwimona.edu.jm
Website: www.mona.uwi.edu/msbm

* All Costs are subject to change without notice

EXECUTIVE EDUCATION ONLINE

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2020

Project Management

Dates	Year	Course	Structure	Time	Cost*
JUN 1, 3, 8, 10, 15, 17, 22, 24, 29; JUL 1, 6, 8	2020	Principles & Practices of Project Management (SBSC 6016)	(12 classes/36 hrs) MON & WED (EVENINGS)	5:45 pm - 9:00 pm	J\$133,000
JUN 5, 12, 19, 26; JUL 3, 10	2020	Principles & Practices of Project Management (SBSC 6016)	(6 classes/36 hrs) FRIDAYS	9:00 am - 4:30 pm	J\$133,000
JUN 13, 20, 27; JUL 4, 11, 18	2020	Principles & Practices of Project Management (SBSC 6016)	(6 classes/36 hrs) SATURDAYS	9:00 am - 4:30 pm	J\$133,000
JUN 21, 28; JUL 5, 12, 19, 26	2020	Principles & Practices of Project Management (SBSC 6016)	(6 classes/36 hrs) SUNDAYS	10:00 am - 5:30 pm	J\$133,000

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Date	Year	Course	Structure	Time	Cost*
JUN 4, 11, 18	2020	Programme Management (SBSC 6022) <i>*Prerequisite - Project Mgmt.</i>	(3 classes/18 hrs) THURSDAYS	9:00 am - 4:30 pm	J\$66,500

Dates	Year	Course	Structure	Time	Cost*
JUN 9, 16, 23	2020	Portfolio Management (SBSC 6018) <i>*Prerequisite - Project Mgmt.</i>	(3 classes/18 hrs) TUESDAYS	9:00 am - 4:30 pm	J\$66,500

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Date	Year	Course	Structure	Time	Cost*
JUN 30; JUL 2, 7, 9, 14, 16, 21, 23	2020	Advanced Project Management (SBSC6023) <i>*Prerequisite - Project Mgmt.</i>	(8 classes) TUES & THURS (EVENINGS)	5:45 pm - 9:00 pm	J\$94,000

Leadership & Management Development

Date	Year	Course	Structure	Time	Cost*
JUN 6, 13, 20, 27	2020	Supervisory Management (SBSC 6611)	(4 classes/24 hrs) SATURDAYS	9:00 am - 4:30 pm	J\$57,000

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Date	Year	Course	Structure	Time	Cost*
JUN 17, 24	2020	Managing Conflict in Organizations (SBSC 6608)	(2 classes/12 hrs) WEDNESDAYS	9:00 am - 4:30 pm	J\$38,000

Date	Year	Course	Structure	Time	Cost*
JUN 23, 30	2020	Financial Management Made Simple (SBSC 6106)	(2 classes/12 hrs) TUESDAYS	9:00 am - 4:30 pm	J\$38,000

Date	Year	Course	Structure	Time	Cost*
JUL 7, 14, 21	2020	Transformational Leadership in the 21 st Century (SBSC 6607)	(3 classes/18 hrs) TUESDAYS	9:00 am - 4:30 pm	J\$52,250

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Sales

Date	Year	Course	Structure	Time	Cost*
JUN 7, 14	2020	Selling Successfully: A Guide to Sales Techniques (SBSC 6304)	(2 classes/12 hrs) SUNDAYS	9:00 am - 4:30 pm	J\$38,000

Enterprise Risk Management

Date	Year	Course	Structure	Time	Cost*
JUN 25; JUL 2, 9	2020	Enterprise Risk Management (SBSC 6900)	(3 classes/18 hrs) THURSDAYS	9:00 am - 4:30 pm	J\$66,500

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Business Communication

Date	Year	Course	Structure	Time	Cost*
JUL 4, 11, 18, 25	2020	Business Communication (SBSC 6208)	(4 classes/24 hrs) SATURDAYS	9:00 am - 4:30 pm	J\$57,000

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